

MODULE C

WELCOME TO THE “NEW \$ NORMAL”



Imagine someone asks you what you do for a living and you eagerly say, “I have a full time career but my passion is what I do as an extension of my career. Because of the economic situation of the last couple years, people are waking up to a NEW NORMAL. The NEW \$ NORMAL is people learning how to take control of their financial life, and I help. I love what I do because people love to talk with me about it”.

Module C provides CURE™ professionals tools and techniques that make a real difference in working with clients – starting with understanding how to help individuals look at money baggage that may be preventing them from living a financially empowered life.

What would it be like to help people by having money serve them vs. being the number one cause of stress in their life? What if there was a way to put money on the hot seat instead of having it clutter your client’s thoughts and lives?

You become familiar with the supplemental CURE™ textbook “TEN WEEKS TO FINANCIAL AWAKENING” and enjoy exercises which help you view money differently. You play the role of a client and see how others think about money in specific circumstances.

And finally, you explore ways that you can help others in the area that perplexes them -- their spending. You find ways to help them analyze what they are doing without feeling they are being pressured or put on the spot.

You will find out the impact of a variety of retirement variables on a person's URSLA™ and then experiment on your own.

MODULE C Independent Study Guide covers...

- LEARNING TO DEAL WITH MONEY BAGGAGE
- FINDING COMFORT IN THE MONEY DISCUSSION WITH EAWAHS – ELEVEN AREAS OF WEALTH AND HUMAN STRENGTH
- CHANGING PERSPECTIVE--IS MONEY SERVING YOU AND YOUR CLIENTS?
- OPPORTUNITIES WITH TOOLS TO FIND WHAT YOUR MONEY REALLY IS DOING FOR YOU
- YOU WILL LOOK AT MONEY IN WAYS YOU NEVER DID BEFORE!